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Investing for a  
world of change

# Global Macro Alternative

Alex Holroyd-Jones – Portfolio Manager





# Target audience

## Audience

This document is being provided for informational purposes for discussion with institutional investors and financial advisors only. Circulation must be restricted accordingly.

Nothing herein should be construed as an offer to enter into any contract, investment advice, a recommendation of any kind, a solicitation of clients, or an offer to invest in any particular fund, product, investment vehicle or derivative.

## General risks

The value of investments, and any income generated from them, can fall as well as rise. Where charges are taken from capital, this may constrain future growth.

Past performance is not a reliable indicator of future results. If any currency differs from the investor's home currency, returns may increase or decrease as a result of currency fluctuations.

Investment objectives and performance targets are subject to change and may not necessarily be achieved, losses may be made.

## Specific strategy risks – Global Macro Alternative

**Currency exchange:** Changes in the relative values of different currencies may adversely affect the value of investments and any related income.

**Default:** There is a risk that the issuers of fixed income investments (e.g. bonds) may not be able to meet interest payments nor repay the money they have borrowed. The worse the credit quality of the issuer, the greater the risk of default and therefore investment loss.

**Derivatives:** The use of derivatives may increase overall risk by magnifying the effect of both gains and losses leading to large changes in value and potentially large financial loss. A counterparty to a derivative transaction may fail to meet its obligations which may also lead to a financial loss.

**Interest rate:** The value of fixed income investments (e.g. bonds) tends to decrease when interest rates rise.

**Equity investment:** The value of equities (e.g. shares) and equity-related investments may vary according to company profits and future prospects as well as more general market factors. In the event of a company default (e.g. insolvency), the owners of their equity rank last in terms of any financial payment from that company.

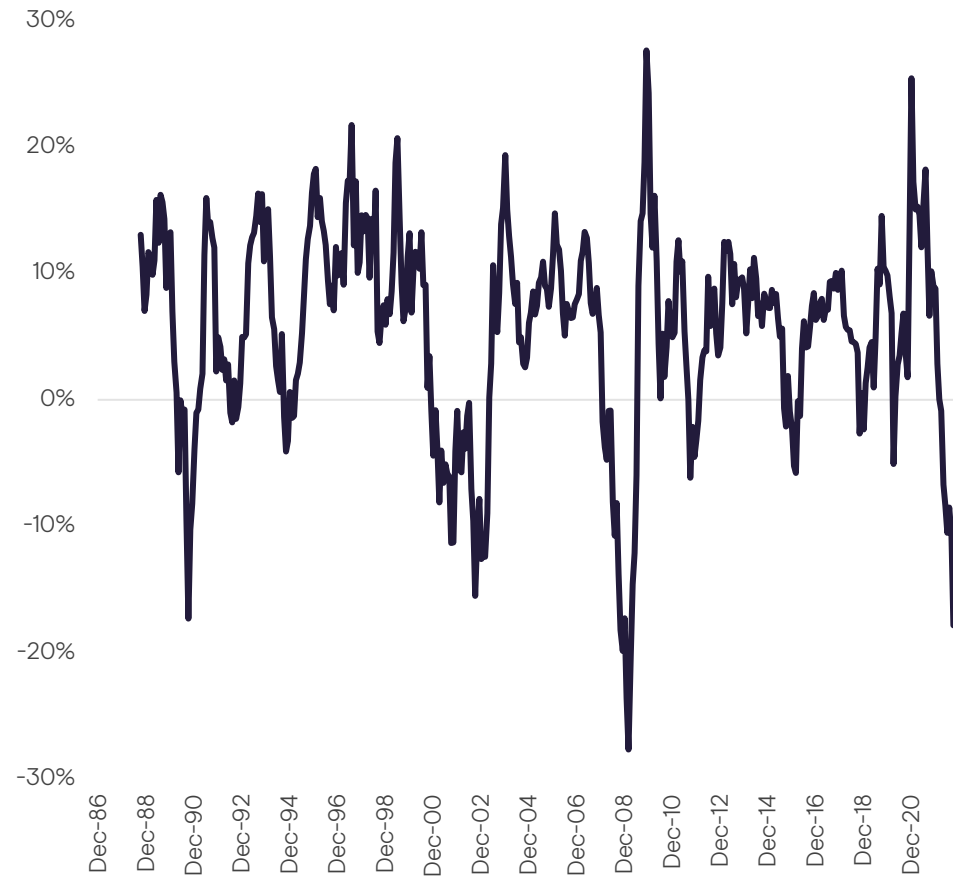
**Emerging market (inc. China):** These markets carry a higher risk of financial loss than more developed markets as they may have less developed legal, political, economic or other systems.



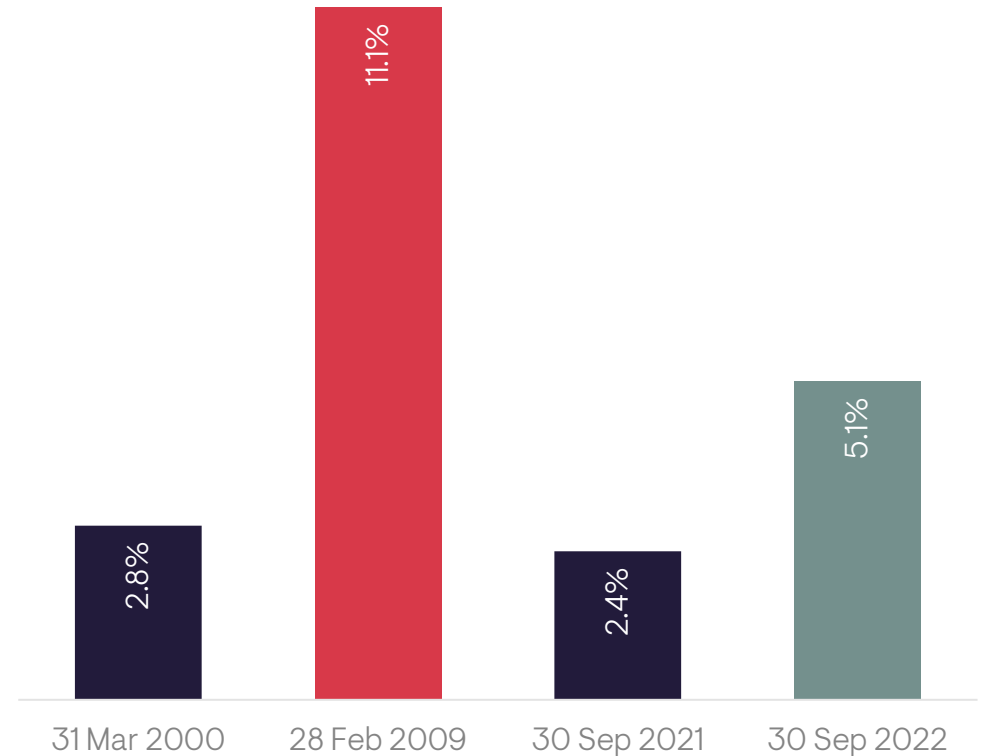
# The case for a flexible approach through structural and cyclical processes

## Limitations inherent in static beta approaches

Rolling 9-month historical returns for a 60% global equity/40% global bond allocation over time\*



The evolution of predicted returns for a 60% global equity/40% global bond allocation over time\*



## A flexible approach designed to enhance risk-adjusted returns

Forecasts are inherently limited and are not a reliable indicator of future results.

\*Source: Ninety One proprietary Capital Market Assumptions as at 30 September 2022. "60/40" relates to composite of 60% in MSCI ACWI and 40% in FTSE WGBI.



# Global Macro Alternative

## Strategy features

### Characteristics

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#### Long-term total return

Seeking to deliver in excess +7% p.a. (gross) over the full market cycle

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#### Active risk management

Variable risk budget up to ex ante 25% volatility\*. Active hedging to manage macro risks.

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#### Attractive risk-adjusted returns

We combine traditional risk premia and derivative positions to exploit market inefficiencies

### Uses

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#### Access to the team's macro views

Transparent positioning reflects the team's high conviction asset allocation views

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#### A liquid alternative allocation / replacement for hedge funds

Complementary allocation to traditional asset class exposures with active use of derivatives. Clear and transparent reporting of positions.

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#### For differentiated total returns

Discretionary macro focussed approach offers variable beta and correlation. Differentiated return profile to traditional equity/bond portfolios over the market cycle.

The use of derivatives may increase overall risk by magnifying the effect of both gains and losses leading to large changes in value and potentially large financial loss. Performance targets are subject to change and may not be achieved, losses may be made.

\*may be exceeded in extreme market conditions. For further information on performance targets, please see the Important information section.



# Global Macro strategies investment team



James Elliot  
Head of Multi-Asset  
Co-Portfolio Manager: Global Macro  
Allocation & Global Macro Alternative



Iain Cunningham  
Co-Portfolio Manager:  
Global Macro Allocation



Alex Holroyd-Jones  
Co-Portfolio Manager:  
Global Macro Alternative

## Members of the wider Multi-Asset team

### Income

John Stopford  
Head of Multi-Asset Income

Jason Borbora-Sheen  
Portfolio Manager

### Growth

James Elliot  
Head of Multi-Asset

Michael Spinks  
Co-Head of Multi-Asset Growth

Iain Cunningham  
Co-Head of Multi-Asset Growth

Alex Holroyd-Jones  
Portfolio Manager

### Sustainable Equity

Deirdre Cooper  
Head of Sustainable Equity

Graeme Baker  
Portfolio Manager

Matt Evans  
Portfolio Manager

Juliana Hansveden  
Portfolio Manager

Stephanie Niven  
Portfolio Manager

### Thematic Equity

Tom Nelson  
Head of Thematic Equity

George Cheveley  
Portfolio Manager

Dawid Heyl  
Portfolio Manager

### Multi-Asset Research Platform

Equities - Team of 22 | Fixed Income &  
FX - Team of 13 | Macro - Team of 11 |  
Quantitative Research - Team of 3

### Portfolio Specialists

Atul Shinh - Head of Portfolio Specialists

Ellie Clapton

Jennifer Moynihan

### Macro, FI and FX

Philip Saunders  
Director - Investment Institute

Sahil Mahtani  
Head of Macro Research

Dan Morgan

Rebecca Phillips

Russell Silberston

### Quant research

Marc Abrahams  
Head of Quant Research

Christos Papathanassiou

Yingke Wang

### Equity research

Miles Hamilton  
Head of Equity Research

Sam Anthony

Linnea Bengtsson

Eric Opara

Yuxin Lin

Yunli Liu

Arita Sehgal

Ash Sony

Jake Thomson

### Leveraging off a wider investment platform

Equities | Fixed Income | Sustainability |  
Risk & Performance | Trading

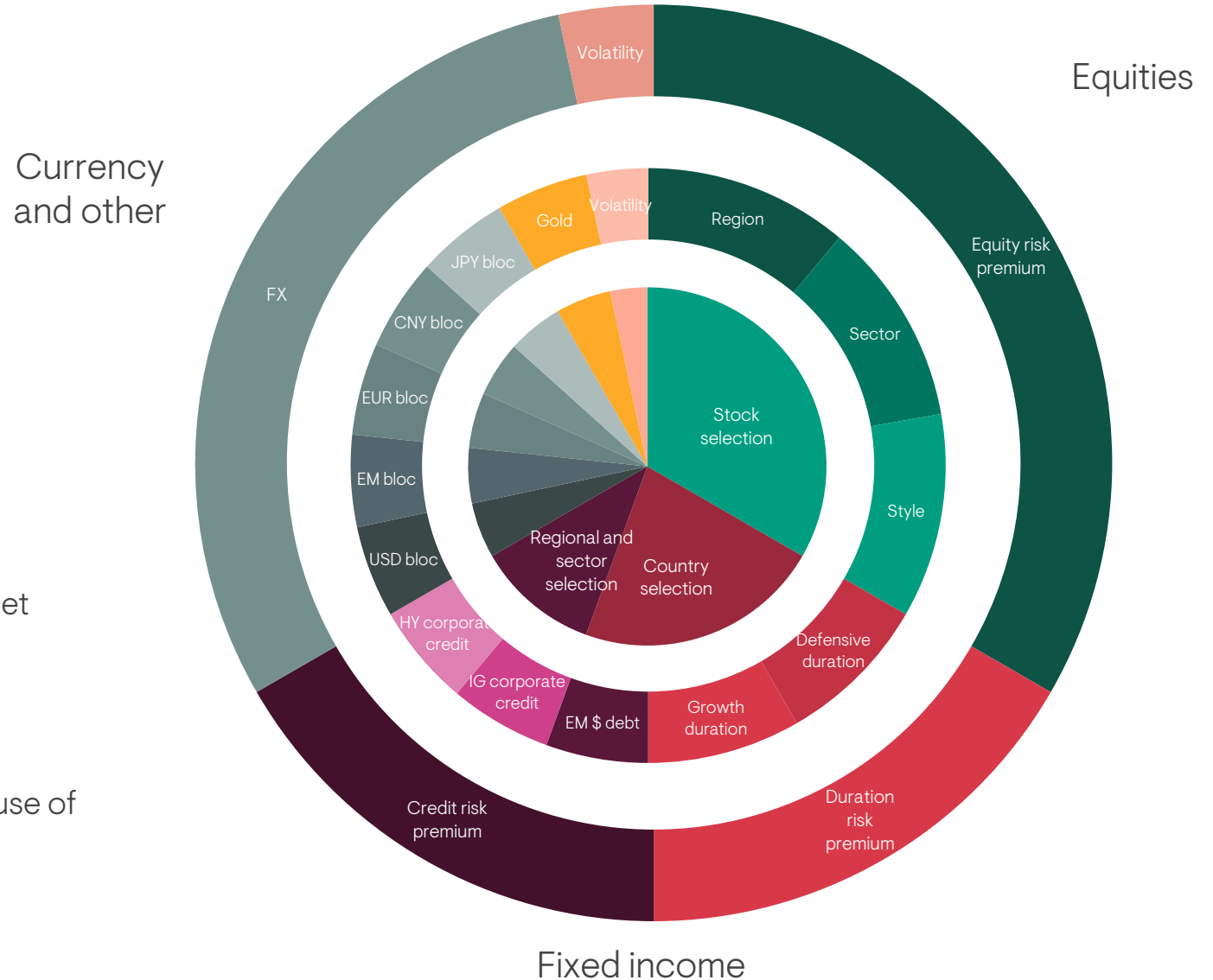
The investment team is subject to change not necessarily with prior notification. As at 31 December 2022.

The total number of individuals that participate in the Multi-Asset Research Platform is 39. For further information on investment team, please see the Important Information section.



# Investment opportunity set

Asset class and security analysis according to a bespoke cross asset class framework



Research groups of 30+ investment professionals covering a global opportunity set

We invest without regional or asset class bias

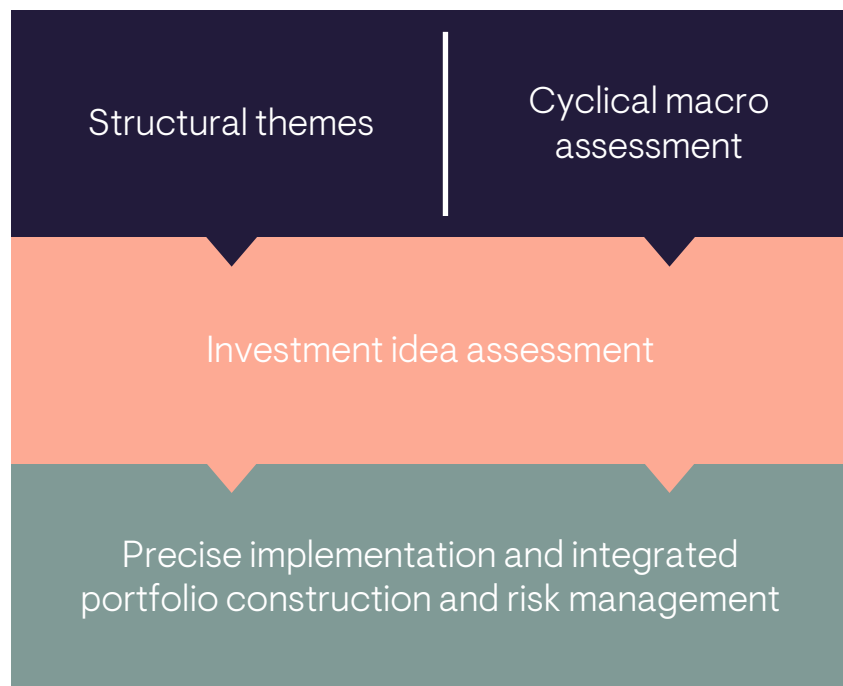
Implemented directly and with use of derivatives



# Investment process

Top-down macro framework, precise security selection and portfolio construction

## Three stage process



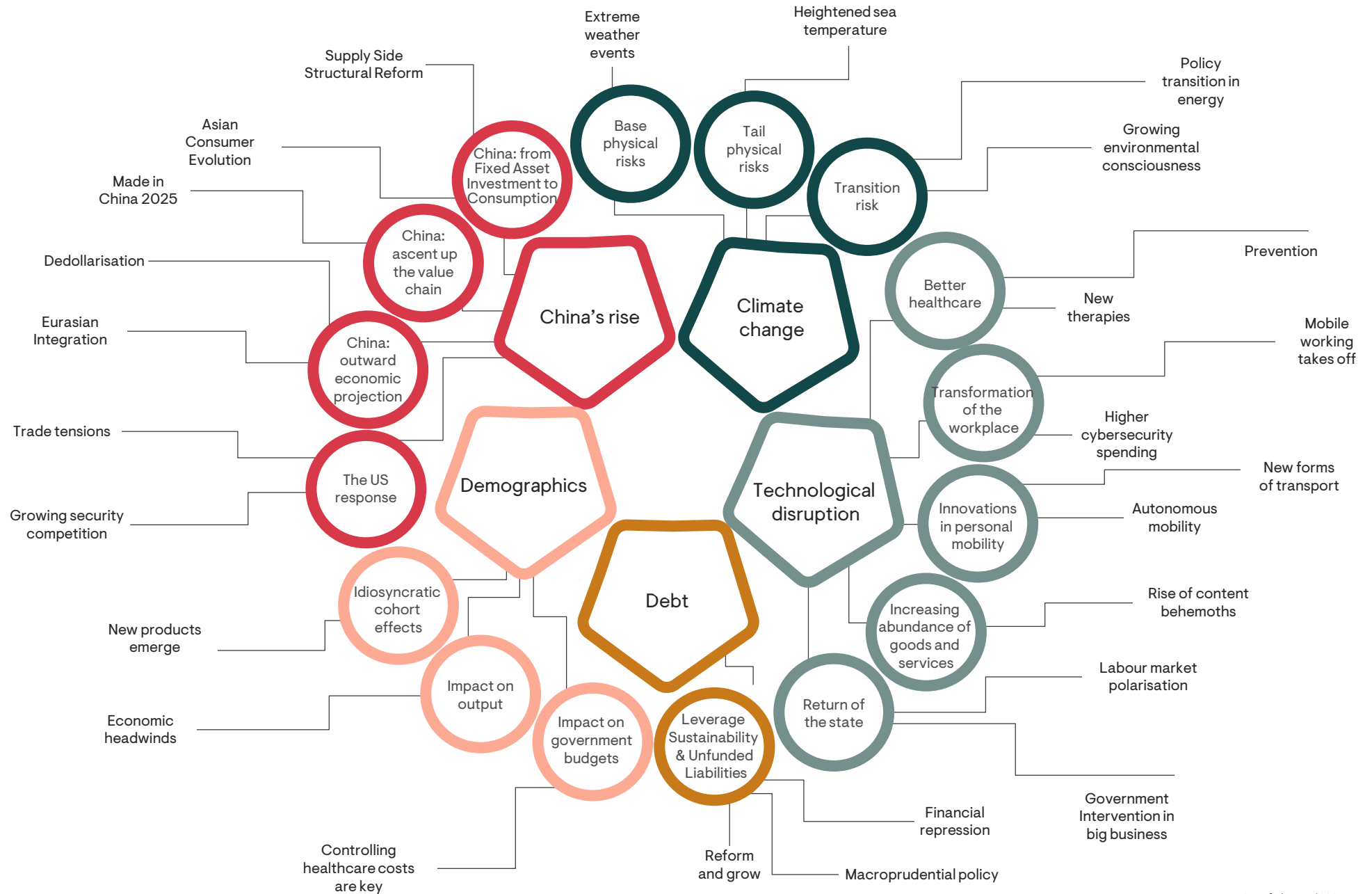
- ✎ A macro framework that identifies structural themes influencing economies on a multi-year horizon alongside a cyclical macro assessment focussed on growth, inflation and policy across regions
- ✎ Idea assessment leverages bespoke equity, fixed income and FX asset class approaches, with each idea expected to offer a potential positive return and portfolio diversification
- ✎ Precise security selection, alongside integrated portfolio construction and risk management aiming to deliver positive returns across market cycles

A fully integrated approach to asset allocation and security selection preferences



# Structural themes

## Building a medium-term thematic macro investment framework



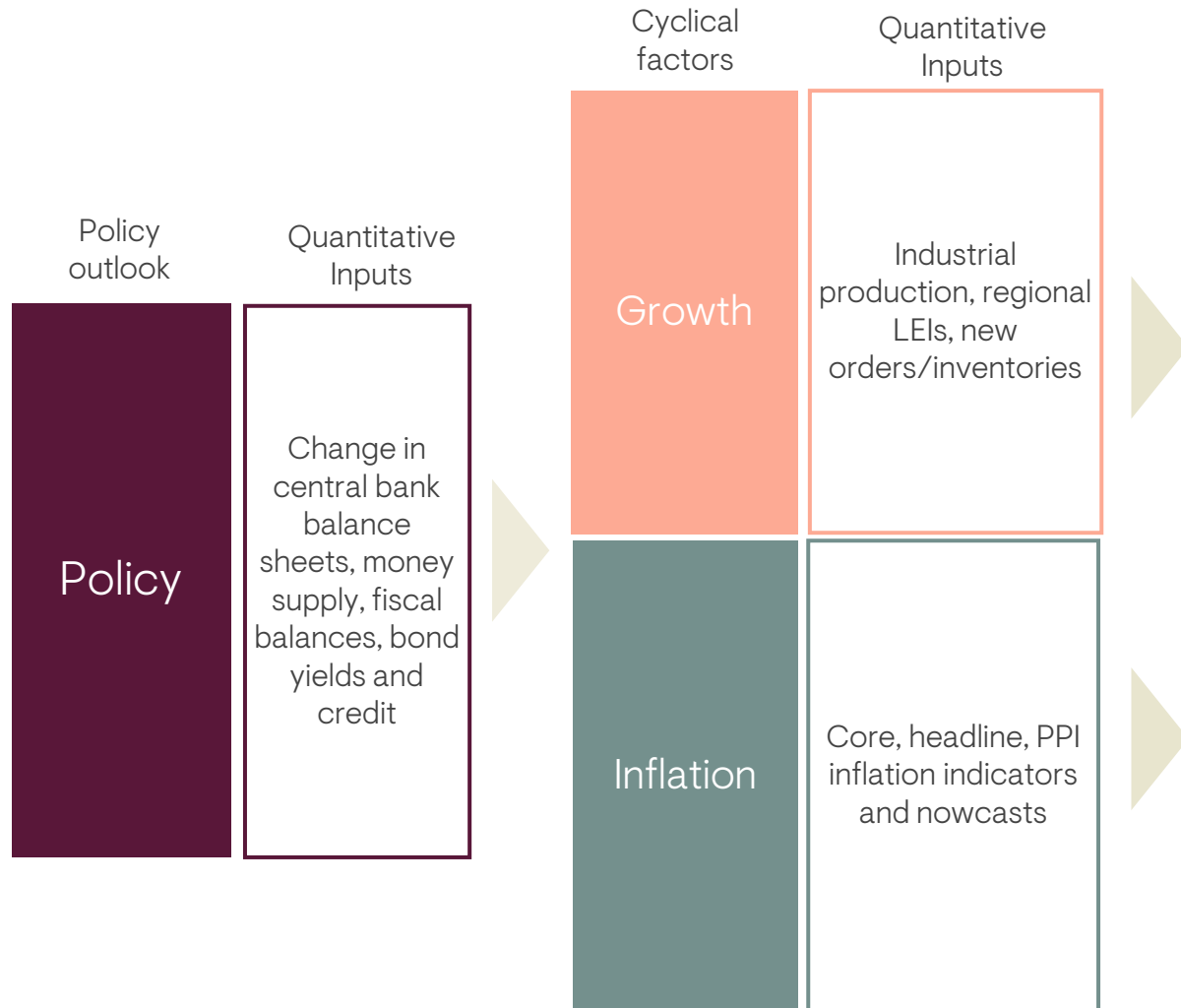




# Cyclical macro assessment

Policy leads growth and inflation, which informs asset class preferences and portfolio risk

## Cyclical macro assessment



## Asset class regimes

	Asset Returns			
	Growth+ Inflation-	Growth+ Inflation+	Growth- Inflation+	Growth- Inflation-
	Goldilocks	Reflation	Stagflation	Recession
Equity				
MSCI World	7.1%	2.9%	-0.3%	-4.4%
MSCI EM	9.9%	3.9%	-1.1%	-4.5%
Growth	7.3%	2.7%	0.0%	-2.5%
Value	6.5%	3.3%	0.6%	-4.1%
Staples	8.7%	2.7%	0.3%	-1.0%
Financials	7.9%	5.2%	-1.2%	-5.7%
Commodities				
CRB Commodities	2.6%	2.6%	2.2%	-3.2%
Gold	3.1%	1.5%	2.9%	1.4%
Credit				
US HY	-87	-21	19	52
EM hard currency	-30	-11	2	22
Fixed income				
US 10Y	2	10	-3	-22
US 30Y	2	6	-2	-19
10Y Breakeven	5	6	3	-16
Currency				
DXY	-1.0%	0.1%	0.0%	1.4%
EUR	0.1%	0.3%	0.2%	0.3%
JPY	-0.9%	-0.8%	0.4%	1.3%
AUD	2.6%	0.0%	-0.1%	-0.7%
EMFX	1.3%	-0.1%	-1.0%	-2.8%
Vol				
Equity Vol	-3.8	-0.5	0.7	3.3
Currency Vol	-0.4	-0.3	0.0	1.0
Bond Vol	2.5	-3.2	2.0	1.8



# Investment idea assessment

Discrete cross - asset class processes

## Fixed Income

Understanding the component risk premia

- Real rate
- Inflation
- Country
- Credit

## Currency

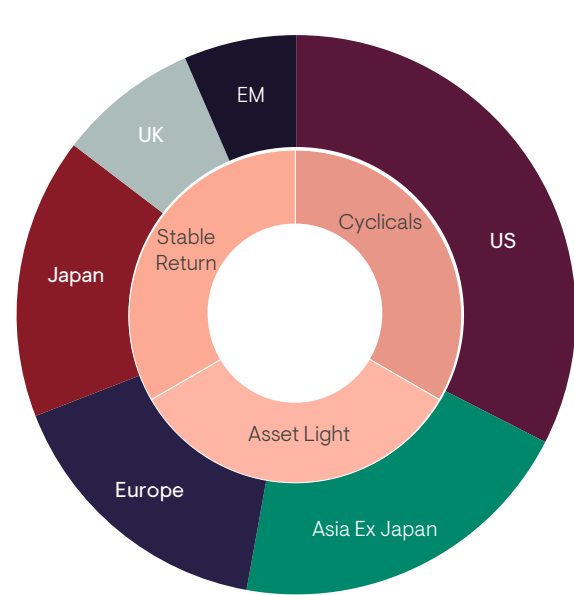
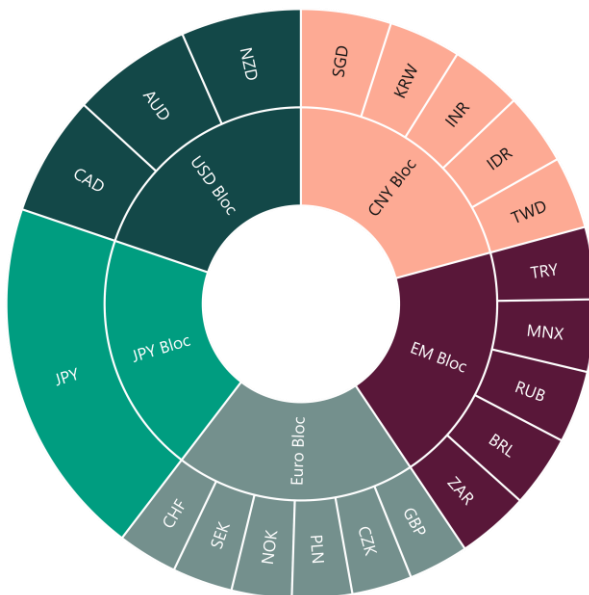
Focus on medium to long term trends of the key FX blocs:

- USD
- CNY, EUR, JPY
- EM and \$-bloc

## Equities

Business model focus: return persistence and return improvement

- Asset light
- Stable return
- Cyclicals



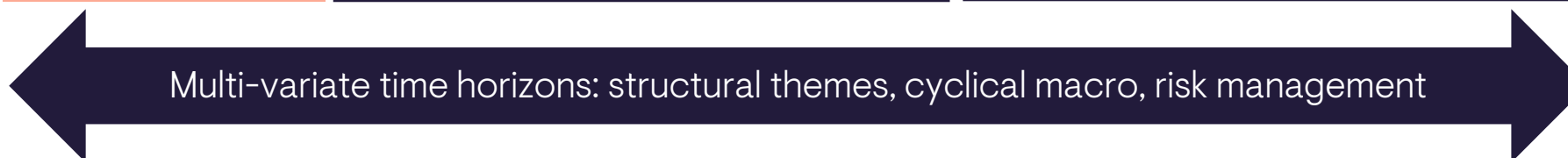
Individual idea assessment applied in the context of our thematic and macro cyclical framework



# Investment idea assessment and implementation

Applying our thematic and macro cyclical framework to the investment opportunity set

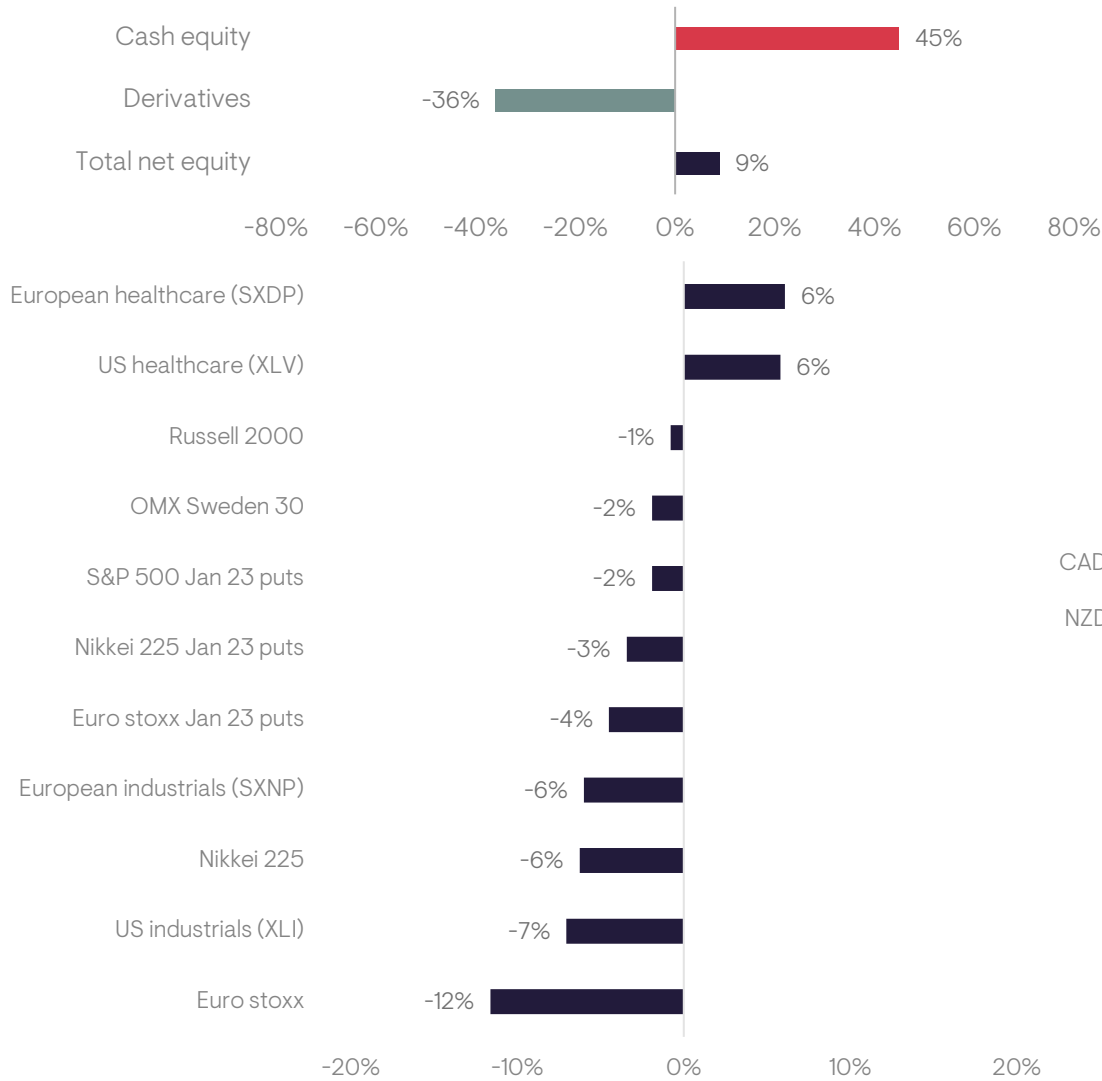
Macro framework	Structural themes +18 months	Cyclical macro assessment 0-18 months
Idea assessment	Aiming to compound returns across the cycle by investing in attractive cross asset class risk premia	Aiming to benefit from the prevailing cyclical backdrop by shifting asset class exposures and overall risk profile
Implementation	Equity – return persistence ideas Defensive and growth fixed income	Equity – return improvement ideas Derivatives – long and short Currency
Portfolio impact	Return seeking with typically high betas to traditional equity and bond risk premia	Return seeking or risk management with variable but typically low and diversifying betas to traditional bond and equity risk premia



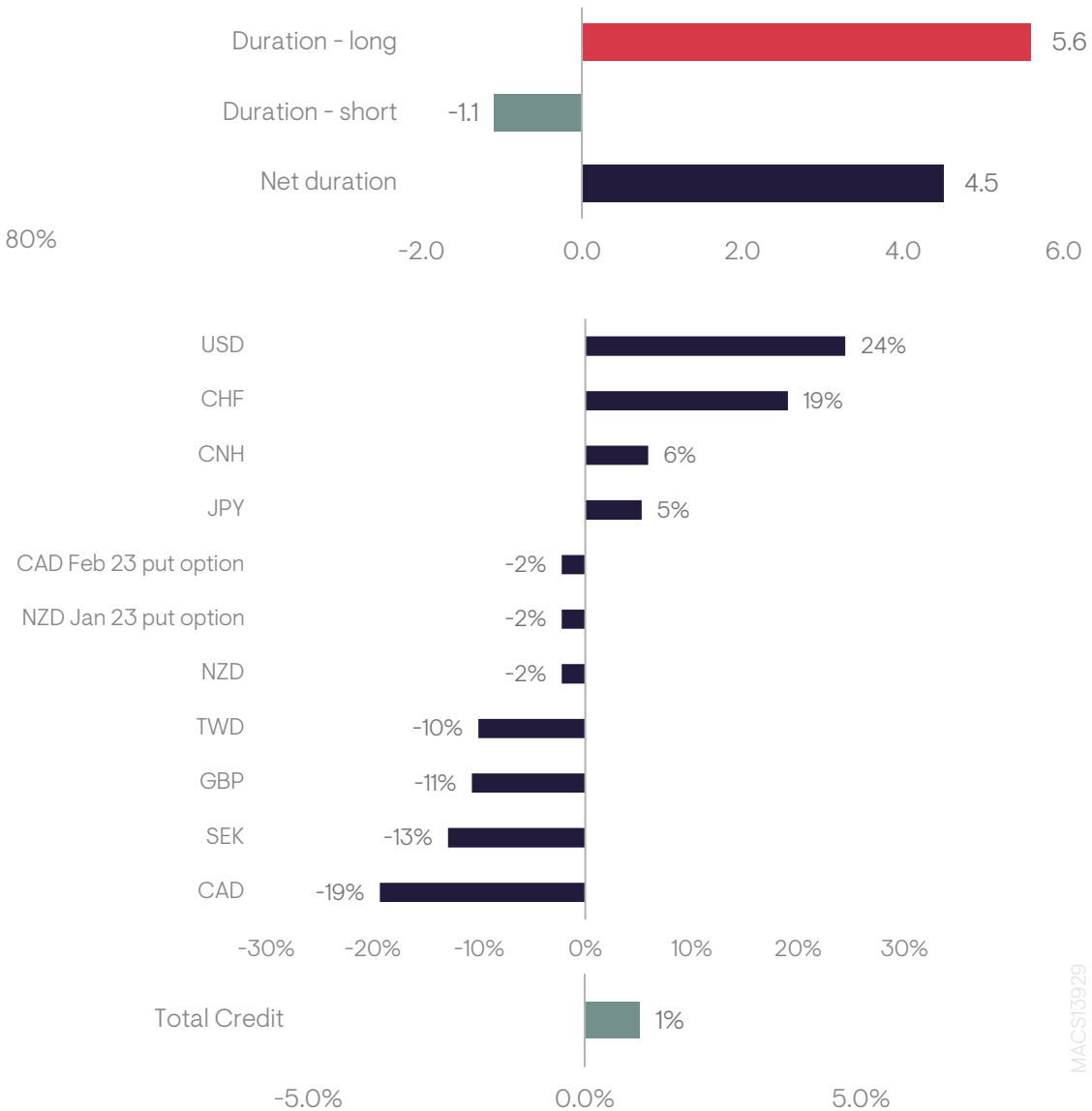
# Global Macro Alternative – current portfolio

## Current positioning

### Equity



### Fixed income and currency



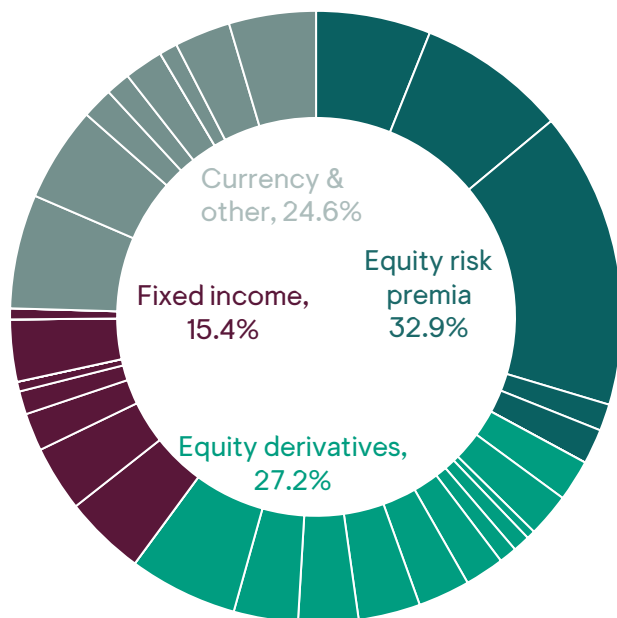
Source : Ninety One, based on portfolio as at 31st December 2022



# Global Macro Alternative – portfolio construction and risk

## Risk based allocation - standalone and marginal volatility

Standalone vol. risk allocation



	Risk based allocation (%)	Contribution to risk (%)
<b>Currency &amp; other</b>	<b>24.6%</b>	<b>2.0%</b>
Long USD	6.0%	0.7%
Long CHF	5.0%	0.8%
Long JPY	1.6%	0.3%
Long CNH	1.3%	0.2%
Short TWD	2.1%	-0.2%
Short GBP	0.0%	0.0%
Short NZD	1.0%	0.0%
Short SEK	3.0%	0.1%
Short CAD	4.6%	0.2%
<b>Total</b>	<b>100.0%</b>	<b>7.4%</b>

	Risk based allocation (%)	Contribution to risk (%)
<b>Equity</b>	<b>60.1%</b>	<b>2.8%</b>
<b>Risk premia</b>	<b>32.9%</b>	<b>-1.4%</b>
North America	6.1%	-0.1%
Europe ex UK	7.9%	-0.9%
Asia ex-Japan	15.7%	0.0%
Japan	1.4%	-0.2%
UK	1.9%	-0.2%
EM	0.0%	0.0%
<b>Derivatives</b>	<b>27.2%</b>	<b>4.2%</b>
Long US healthcare	2.2%	0.0%
Long European healthcare	2.3%	-0.1%
Short Russell 2000	0.5%	0.1%
S&P 500 Jan 23 put	0.9%	0.1%
Short Sweden OMX	0.9%	0.2%
NKY 225 Jan 23 put	2.1%	0.4%
Euro stoxx Jan 23 put	2.7%	0.5%
Short US industrials	3.3%	0.6%
Short European industrials	3.2%	0.6%
Short NKY	3.4%	0.7%
Short Euro stoxx	5.7%	1.1%

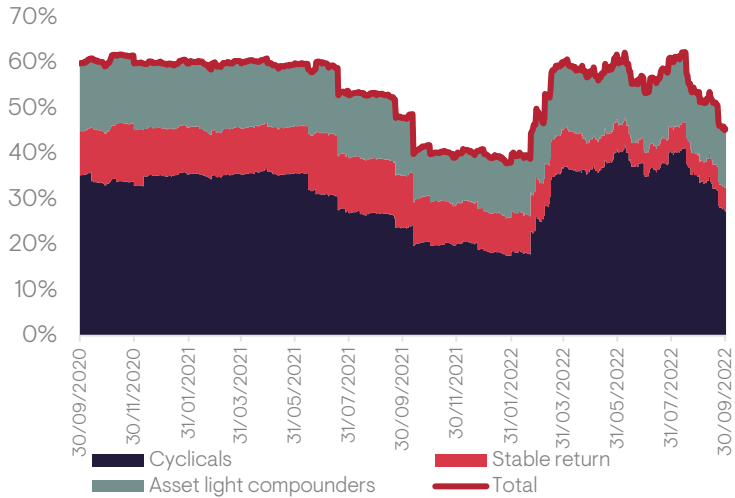
	Risk based allocation (%)	Contribution to risk (%)
<b>Fixed income</b>	<b>15.4%</b>	<b>2.6%</b>
<b>Defensive</b>	<b>11.5%</b>	<b>2.4%</b>
Long New Zealand 10	4.3%	1.0%
Long Australia 10	3.5%	0.8%
Long Germany 10	2.0%	0.4%
Long Korea 3	1.2%	0.2%
Long Korea 10	0.5%	0.1%
<b>Growth</b>	<b>3.3%</b>	<b>0.1%</b>
Short Italy 10	3.3%	0.1%
<b>Credit</b>	<b>0.6%</b>	<b>0.0%</b>
Long Asian HY	0.6%	0.0%



# Global Macro Alternative – model portfolio

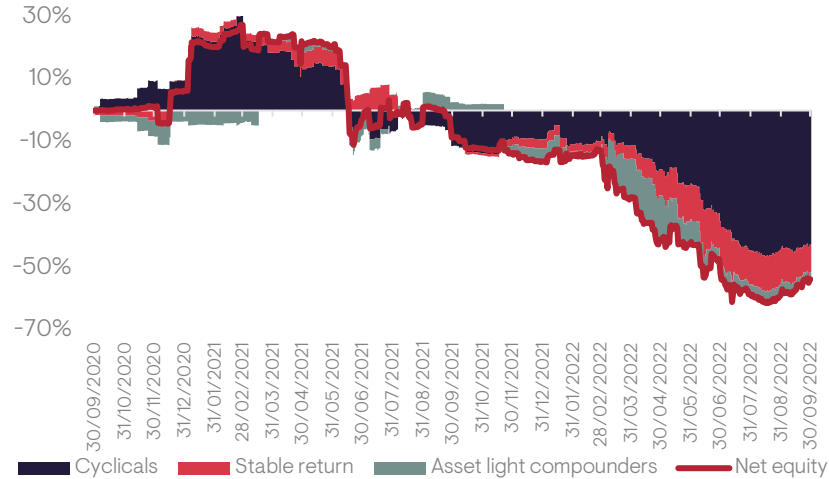
## Flexible asset allocation Cash Equity 38% to 62%

Historic allocation



## Equity Derivatives -61% to 27%

Historic allocation



Strong risk-adjusted returns

**10.1%**  
Annualised return (gross)

**7.1%**  
Historic realised volatility

**-9% to 88%**  
Net equity range

**-2.0 to 4.8**  
Defensive duration (years)

**-0.3 to 0.9**  
Ex-ante ACWI beta range

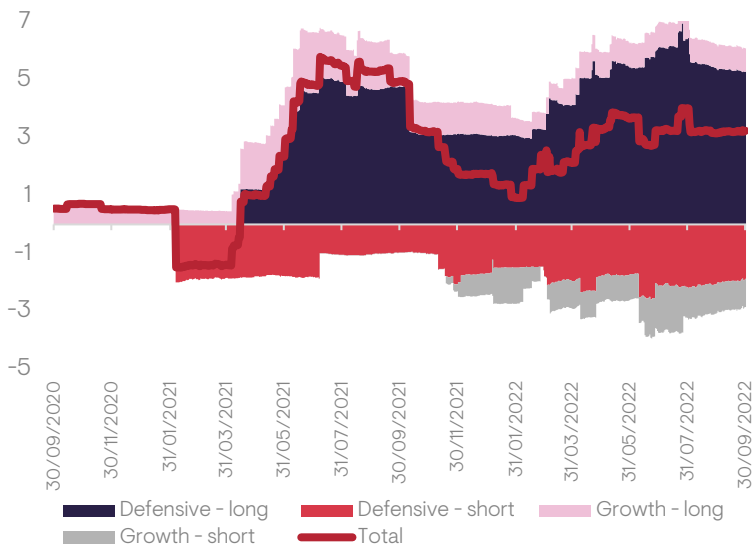
**-0.7 to 0.4**  
Ex-ante bond beta range

**-0.8 to 0.4**  
Ex-ante USD beta range

**4.3% to 16.5%**  
Ex-ante vol range

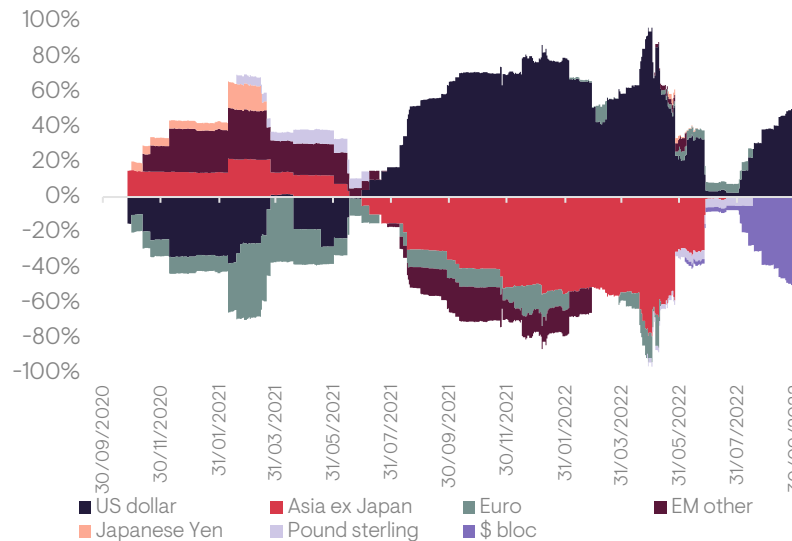
## Fixed Income -1.5 to 5.8YRS

Historic duration exposure



## Foreign Exchange -38% to 96% USD

Historic active FX allocation



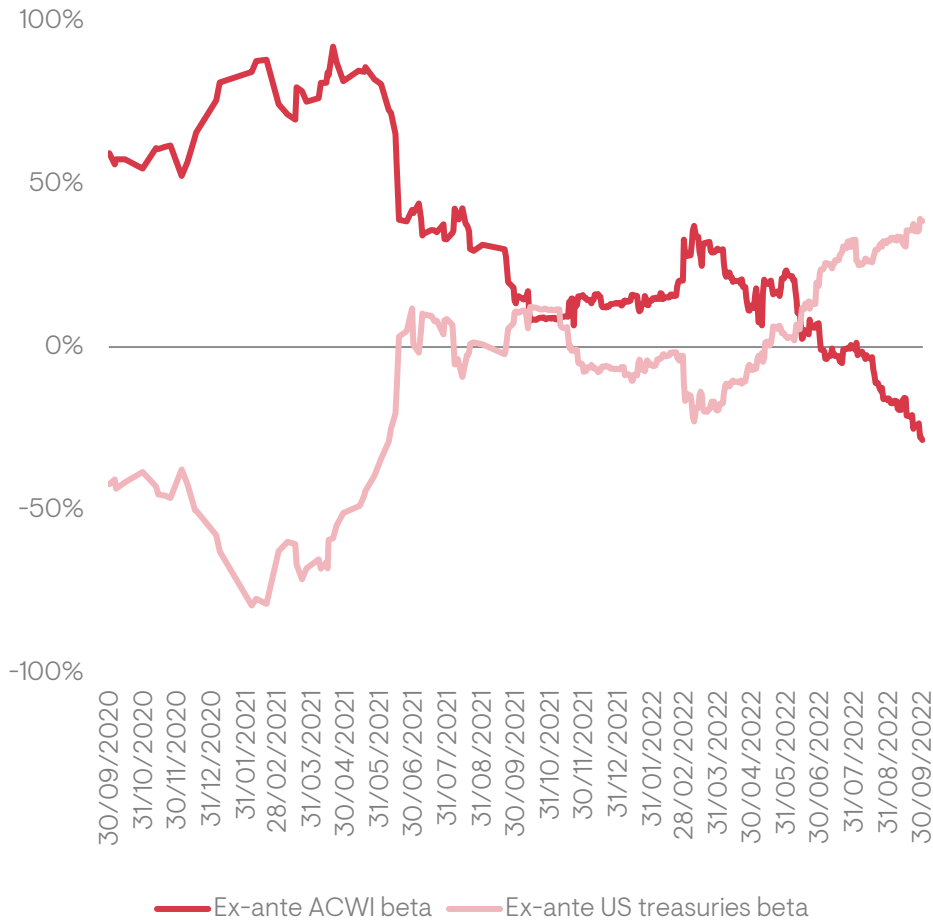
Source: Ninety One, based on indicative model portfolio and views as at 30<sup>th</sup> September 2022.

For further information on model returns, please see the *Global Macro Alternative model: Portfolio risk & return perspectives* section.

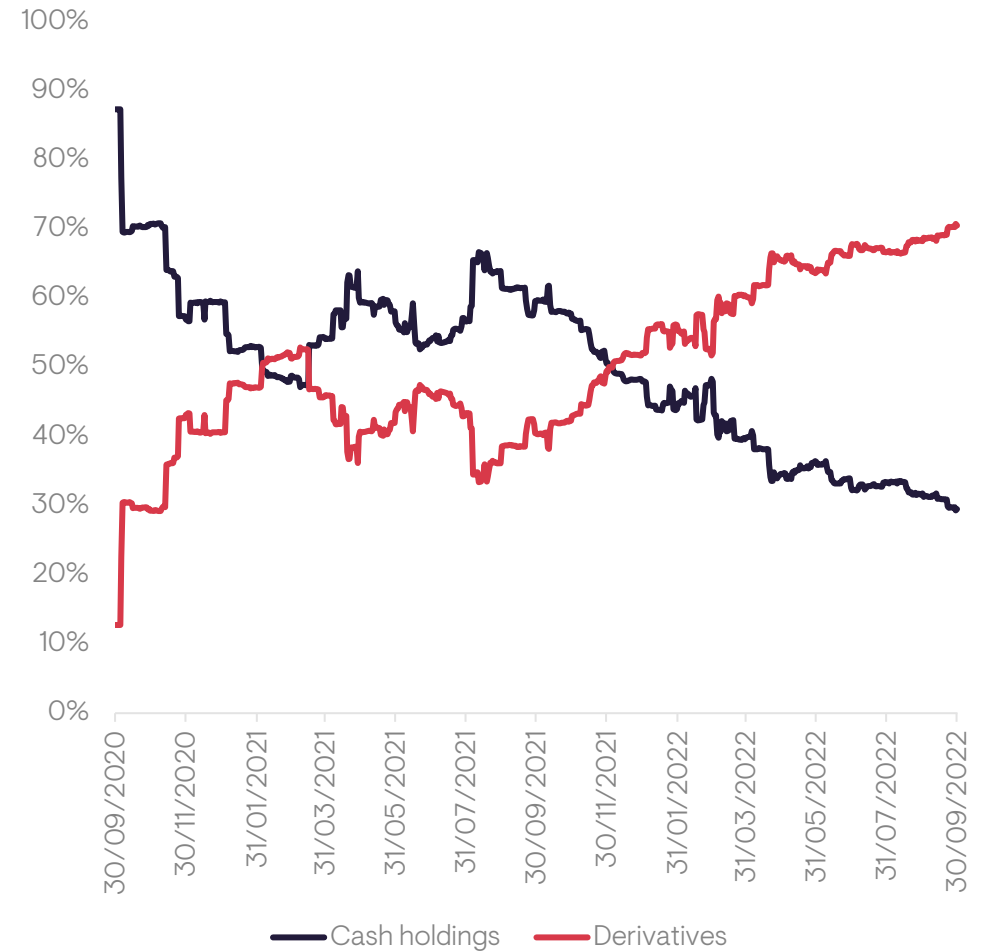
# Global Macro Alternative – model portfolio

Variable asset class sensitivity and material use of derivatives

Ex-ante asset betas



% of portfolio gross by cash vs derivatives

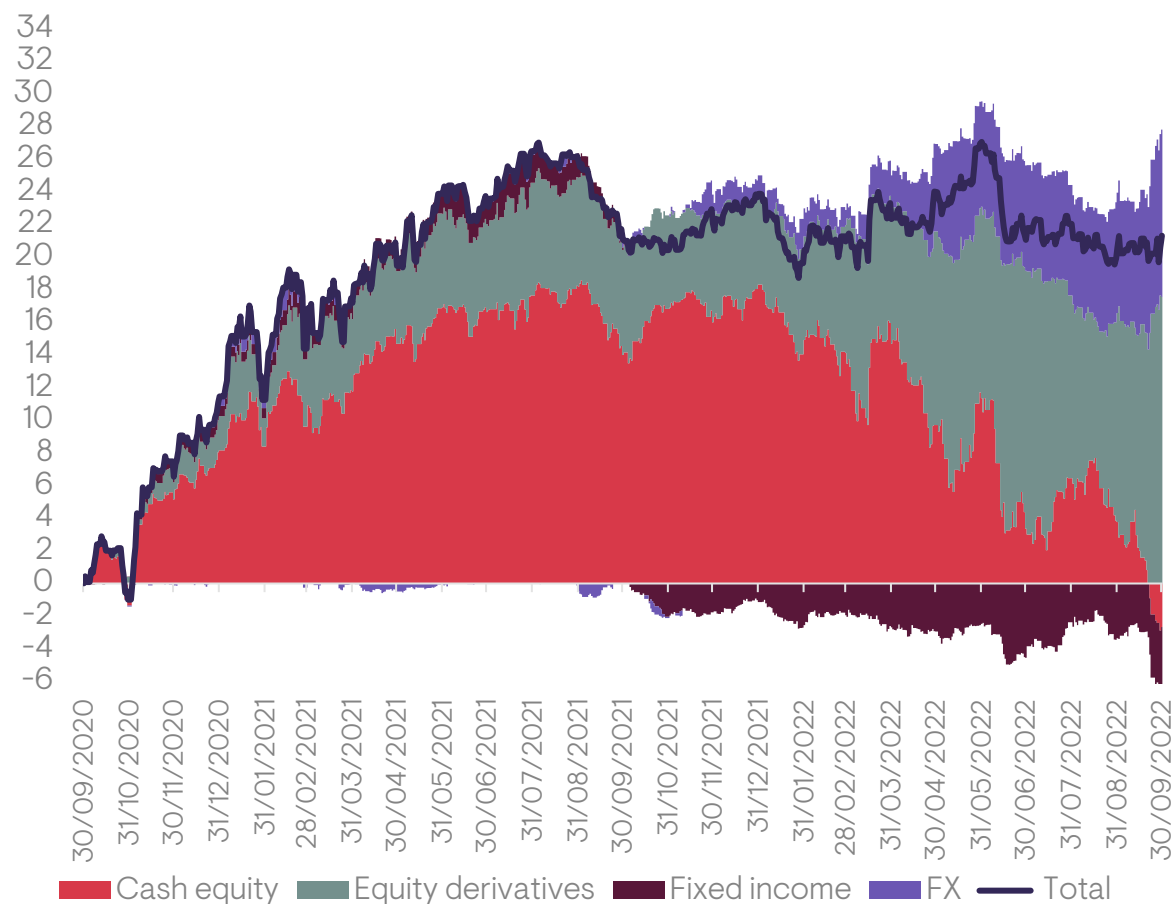


# Global Macro Alternative – model portfolio

## Historical model portfolio returns

### Total returns by asset class (%)

	2022 YTD		2021		Since inception	
	Returns (%)	Volatility (%)	Returns (%)	Volatility (%)	Returns (%)	Volatility (%)
Cash equity	-18.3	9.5	9.1	5.3	-4.4	7.4
Equity derivatives	10.8	7.0	3.2	3.1	19.1	4.8
Fixed income	-2.7	3.3	-1.9	1.5	-4.8	2.3
FX	8.2	2.7	0.8	2.2	11.7	2.3
<b>Total</b>	<b>-2.1</b>	<b>6.2</b>	<b>11.2</b>	<b>7.4</b>	<b>21.3</b>	<b>7.1</b>
ACWI (USD hedged)	-11.8	15.3	20.9	8.7	9.3	11.9
WGBI (USD hedged)	-7.0	5.0	-2.3	2.5	-13.6	3.6
	<b>Model Portfolio</b>	<b>Performance comparator</b>				
Since inception return (ann.)	10.1%	7.0%				



Past performance is not a guide to the future, losses may be made. These returns are hypothetical and produced on a best efforts basis, were not attained by any client and are for illustrative purposes only.

The results do not represent actual trading and they may not reflect the impact that material economic and market factors might have had on the manager's decision-making if the manager were actually managing clients' money. There is no performance impact of trading costs, management fees or other expenses (returns will be reduced by management fees and other expenses incurred). Note numbers may not sum due to compounding and rounding.

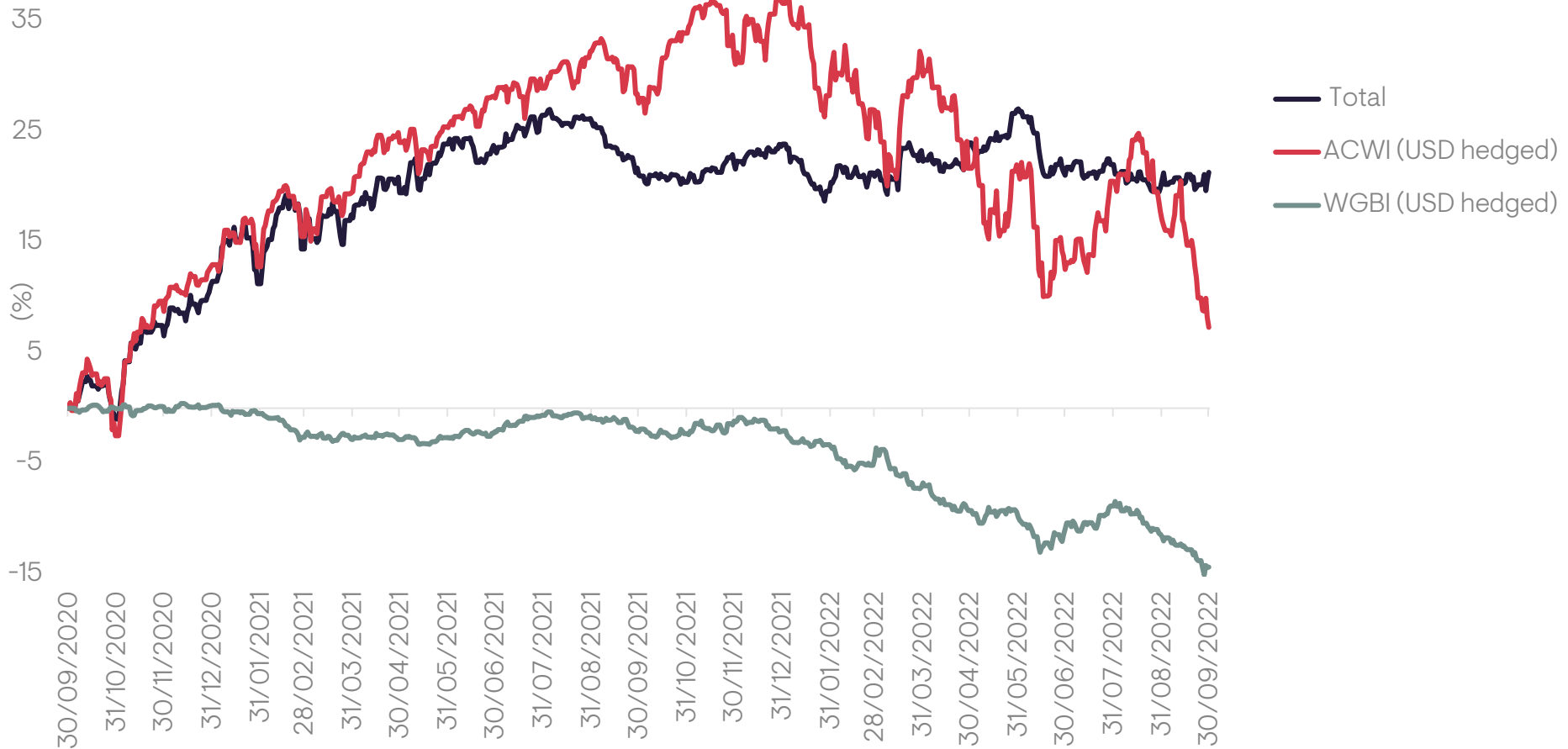
Source: Ninety One, Bloomberg, 30<sup>th</sup> September 2022. Based on model portfolio commencing on 1<sup>st</sup> October 2020. Income is reinvested, in USD.

For further information on model returns and indices, please see the Important information section.



# Global Macro Alternative – model portfolio

## Historical model portfolio returns vs major asset classes



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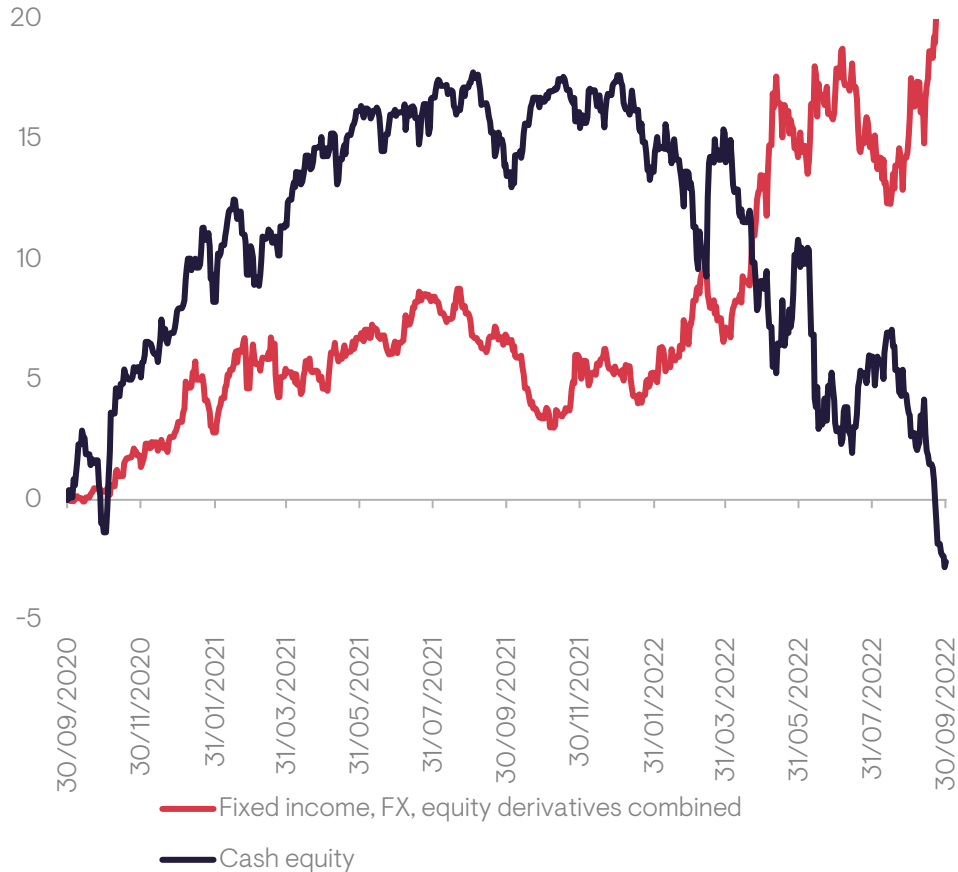
Source: Ninety One, Bloomberg, 30<sup>th</sup> September 2022. Based on model portfolio commencing on 1<sup>st</sup> October 2020. Income is reinvested, in USD.

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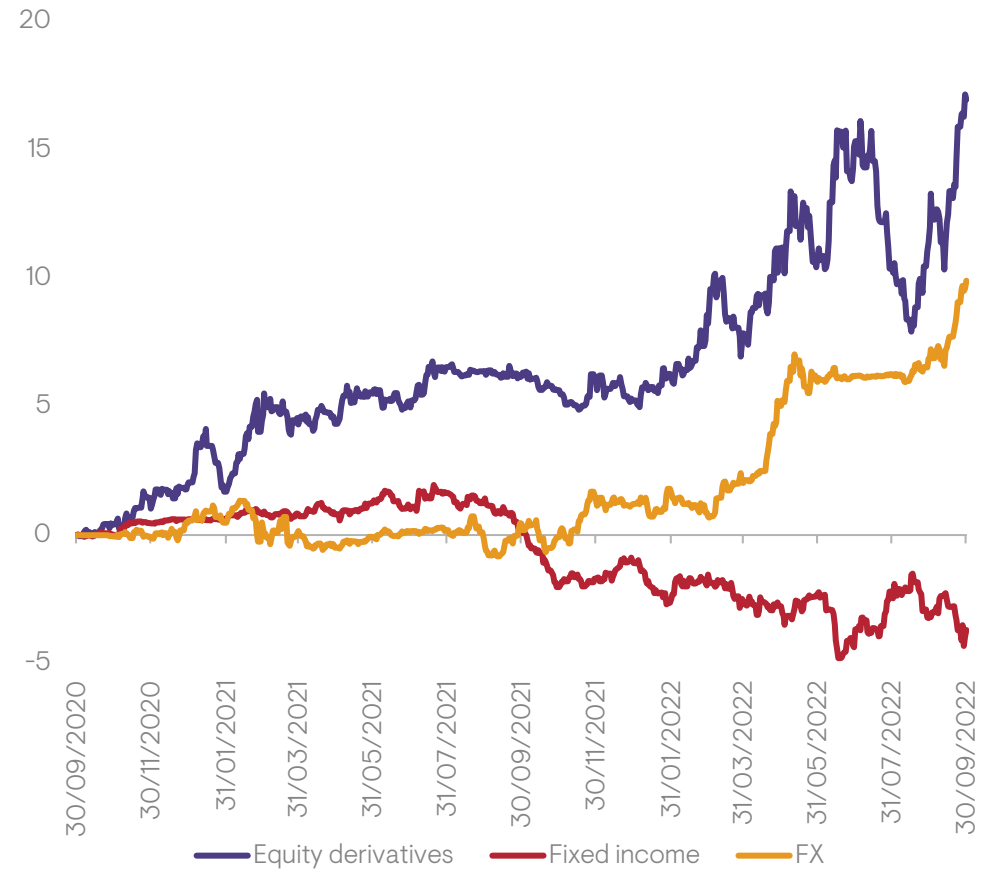
# Global Macro Alternative – model portfolio

## Historical model portfolio returns – asset class detail

Cash equity, and fixed income, FX, equity derivatives combined returns (%)



Fixed income, FX, equity derivatives discrete returns (%)



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# 2022 Cyclical dynamics

## Our 3 concerns coming into last year

- **China** - the Chinese economy was set to suffer the consequences of prior tightening, posing downside risks to growth.
- **The Fed in particular appeared materially behind the curve** – massive money supply growth, a rapidly tightening labour market and resulting wage growth pointed to inflation not being transitory. We expected the Fed to remove accommodation and tighten quickly.
- **Valuations were generally extended**

### What this meant for our portfolios:

- A low level of equity exposure.
- Limited exposure to duration and credit.
- A high conviction long in the US dollar vs. Asian and European currencies, in anticipation of macro policy divergence.

### Conclusion:

- 2022 represented recessionary conditions in China.
- For developed markets it was a valuation reset driven by rising discount rates as central banks moved to fight inflation.



# Outlook

## Opportunities and concerns for the coming year

- **China** - the Chinese economy is reopening and policy makers are doubling down on stimulus. Recovery expected.
- **Developed world** - will likely suffer the consequences of prior and ongoing tightening, with recession being our central scenario.
- **Value on offer in Asian risk assets & DM rates, given outlook** – DM risk assets are more reasonably valued but don't yet reflect the high likelihood of earnings downside & ongoing tight liquidity conditions.

### Portfolio implications:

- **Lower than average equity exposure** - with a notable bias towards China / Hong Kong.
- **Higher than average exposure to defensive duration** – focused on high grade nations with leverage and housing imbalances (Australia, New Zealand, South Korea, Canada & Sweden).
- **Long USD, CHF & JPY vs. CAD, SEK, AUD & NZD** - a Chinese recovery represents a headwind for the USD, but strong hedging asymmetry remains in reserve currencies vs. vulnerable \$ bloc and Scandi currencies.



# Global Macro Alternative model portfolio methodology

Since inception to 30 September 2022

## Trade logging and portfolio management

- At the inception date, a model portfolio was constructed
- Each position at inception was assumed to have been entered at the close of 30/09/2020
- From this point onwards the portfolio has been managed as if it were a live portfolio, with every trade logged with its entry date, entry price and rationale. This approach ensures the risk of look-back bias is minimised
- On-desk monitoring has been used to monitor positioning on a daily basis as well as to proxy the returns of the portfolio in order to aid portfolio management and mimic the management of a live portfolio
- In order to create a theoretical track record for the model portfolio, a list of historical trades was provided to the performance team to calculate a return stream using a robust methodology completely independently to the portfolio management team

## Performance methodology

- The opening weights of the model portfolio were taken from the log of trades provided by the portfolio management team
- For cash equity, daily returns were calculated using the internal performance system (Factset). For each security other than cash equity, daily local total returns were sourced from Bloomberg/Morgan Markets
- Daily returns were calculated on carry adjusted (hedged) basis from 30/09/2020 to 30/09/2022. Carry adjusted returns are calculated using a combination of price return and a carry return for each day
- The portfolio assumed an opening market value of 1,000,000 at the fund on inception date 30/09/2020
- Each day the return of each stock/security is applied to calculate the next day's market value for each position and then added to arrive at the new total market value of the theoretical portfolio
- This methodology was repeated each day until the new trade was implemented, with each new trade assumed to be funded from cash as a balancing item
- This process was carried forward until the end of the performance period 30/09/2022
- Given FX is implemented through forwards, this same process was repeated for FX, with the dollar (base currency) assumed to be the balancing item rather than cash, i.e. new positions are assumed to be funded from base currency on both a long and short basis
- The process provides a total return for each position and the total portfolio, as well as the historical position sizes of each position adjusted for market movement and the movement of other assets in the portfolio
- It is worth noting that this performance methodology assumes no cashflows and entry/exit costs, and is produced on a best efforts basis



# Model portfolio historical positioning

## Disclaimer

This communication includes results which are not historical or actual in nature but are hypothetical illustrations involving modelling components and assumptions that are required for purposes of such hypothetical illustrations. No representations are made as to the accuracy of such hypothetical illustrations or that all assumptions relating to such hypothetical illustrations have been considered or stated or that such hypothetical illustrations will be realized. Actual events are difficult to predict and are beyond the Firm's control. Actual events may be different, perhaps materially, from those assumed. No investor or client of the Firm has actually experienced the hypothetical results presented. Additional and supporting information is available upon request.



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Additional information on our investment strategies can be provided on request.

## Investment Team

There is no assurance that the persons referenced herein will continue to be involved with investing for this Strategy or Fund, or that other persons not identified herein will become involved with investing assets for the Manager or assets of the Strategy or the Fund at any time without notice. References to specific and periodic team meetings are not guaranteed to be held or fully attended due to reasonable priority driven circumstances and holidays.

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