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Robeco – The Investment Engineers

Organization Overview

Global Asset Manager

Founded in the Netherlands in 1929, Robeco is a dedicated asset manager with a long-term investment view and a global presence

Research-driven

Research lies at the heart of everything we do; we perform in-depth fundamental, quantitative and ESG analysis where innovative ideas are tested and re-tested, hence we call ourselves 'The Investment Engineers'

Key strengths

Deep investment expertise in Sustainable Investing, Quant, Emerging Markets and Credits with a focus on building solutions for clients

EUR 196 billion

Total firm AUM EUR 196 billion and EUR 76.3 billion in assets based on quant models.

1,049

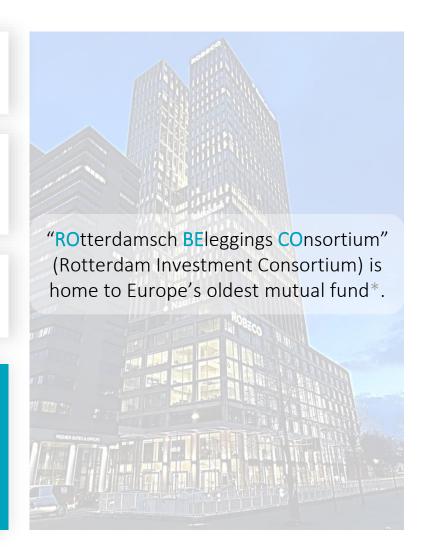
Employees

319

Investment Professionals

13

Countries with Robeco offices



Enhanced Indexing at glance

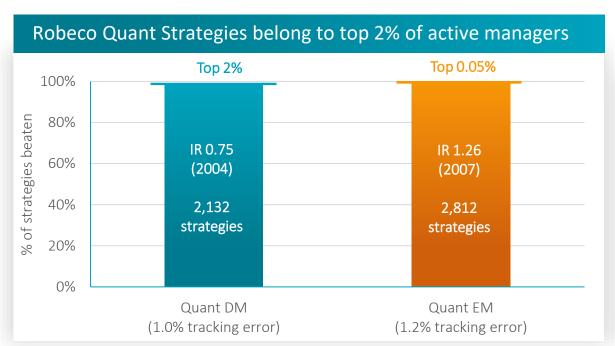
Designed to efficiently capture returns while aiming to minimize risk

	Dessive Investing	Dahasa Enhanced Indexin
	Passive Investing	Robeco Enhanced Indexing
Broad market exposure	✓	✓
Predictable risk- and return profile	✓	✓
Low costs	✓	✓
Smart company selection	x	✓
Smart rebalancing	x	✓
Better return potential	x	✓
Advanced sustainability profile	×	✓
Flexible customization	X	✓

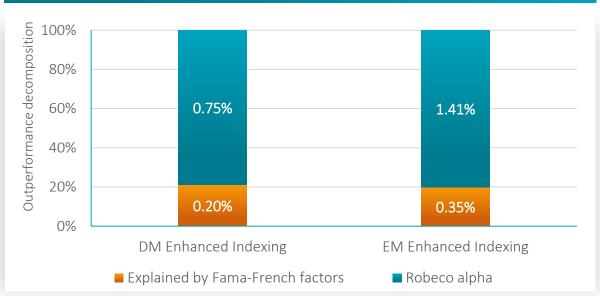
Celebrating 20 years of Robeco Quant Investing in 2024

Strategies rank in top 2% eVestments league table of active managers with same years of live performance

- > Robeco Developed Enhanced Indexing (2004) delivered an information ratio (IR) of 0.75, outscoring 98% of >2,000 active strategies
- > With an IR of over 1.25 Robeco Emerging Markets Enhanced Indexing (2007) is ranked #1, outperforming all >2,800 active strategies
- > 80% of the outperformance is solely attributed to Robeco's distinctive alpha



Alpha decomposition in Developed and Emerging Markets

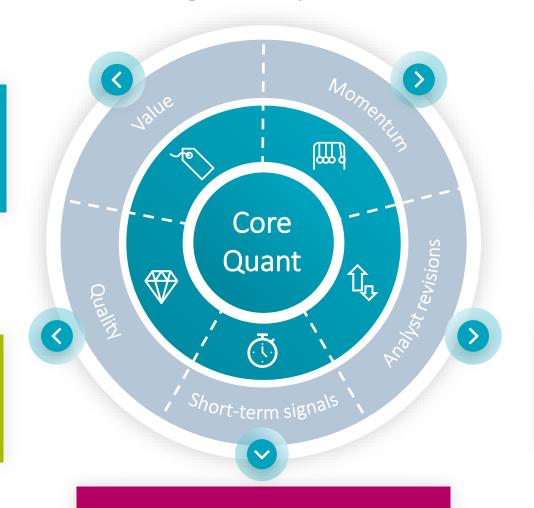


Source: Robeco, Kenneth French data library. Blitz, D. (February, 2024). The unique alpha of Robeco Quant Equity strategies. Robeco article. Graph left: The figure shows the annualized information ratios of the Robeco Composite Global Developed Enhanced Indexing Equities (since inception in November 2004), gross of fees, in EUR, and the Robeco Composite Active Quant Emerging Markets Equities (since inception in March 2008). The value of your investments may fluctuate. Results obtained in the past are no guarantee for the future. Graph right: The chart shows Robeco annualized outperformance explained and not explained by Fama-French large/mid-cap generic academic portfolios, for DMs and EMs, respectively. Figures calculated based on Robeco QI Institutional Global Developed Enhanced Indexing Equities and Fama-French developed markets 6 factor return series from June 2007 to October 2023, and on Robeco QI Institutional Emerging Markets Enhanced Index Equities and Fama-French emerging markets 6 factor return series from June 2007 to October 2023.

Proprietary stock selection model – finding the "super stock"

The <u>stock</u> trades at an attractive valuation

The <u>company</u> has a solid profitability profile



Recently, the <u>stock</u> price has entered a positive trend

Analysts have become more positive about company earnings

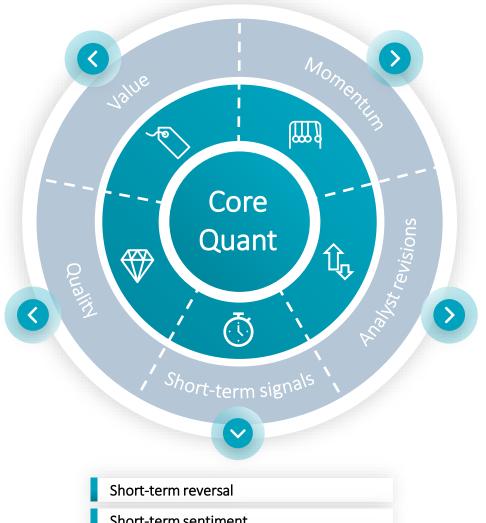
The short-term <u>timing</u> is right

The exhibit shows the set-up of the Robeco proprietary stock selection model that is used as the sole performance driver. Please note that the figure is only an illustrative representation for explanatory purposes.

Proprietary stock selection model

Earnings **Cash Flows Book values** Decarbonization





News Credits Academic Residualised

Multi-dimensional Academic Residualised

Short-term sentiment

ML/NLP signals

Example of scoring & ranking of constituents

Emorging markets

merging markets			Value	Quality	Momentum	Analyst revisions	Short-term timing	
			√ €				Ō	
			Price/Book	Share issuance	Momentum	Change in estimates	Reversal	Rank 0-100%
Vipshop Holdings Ltd ADR	China	Consumer Discretionary	0.66	17%	66%	79%	0%	0.7%
Hisense Home Appliances Group Co Ltd	China	Consumer Discretionary	0.63	2%	50%	52%	9%	0.8%
ndian Bank	India	Financials	1.47	4%	63%	49%	4%	0.9%
Micro-Star International Co Ltd	Taiwan	Information Technology	0.33	4%	33%	85%	1%	0.9%
lyundai Marine & Fire Insurance Co Ltd	South Korea	Financials	3.02	7%	10%	63%	1%	0.9%
Huaxia Bank Co Ltd	China	Financials	2.88	3%	5%	33%	3%	1.0%
hejiang Expressway Co Ltd	China	Industrials	1.41	7%	-1%	65%	11%	1.0%
NCC Ltd/India	India	Industrials	0.86	2%	87%	37%	10%	1.2%
Compal Electronics Inc	Taiwan	Information Technology	0.93	5%	11%	34%	5%	1.3%
DB Insurance Co Ltd	South Korea	Financials	2.90	7%	32%	44%	8%	1.3%
Chunbo Co Ltd	South Korea	Materials	0.18	0%	6%	-54%	96%	98.7%
Century Iron & Steel Industrial Co Ltd	TW	Materials	0.27	0%	-4%	-41%	91%	98.8%
Atul Ltd	India	Materials	0.23	1%	-22%	-87%	90%	99.0%
China Huarong Asset Management Co Ltd	China	Financials	0.97	-21%	29%	-3%	91%	99.0%
Hoshine Silicon Industry Co Ltd	China	Materials	0.40	-7%	-15%	-66%	88%	99.0%
Cakao Games Corp	South Korea	Communication Services	0.53	-5%	-18%	-65%	99%	99.0%
Medigen Vaccine Biologics Corp	Taiwan	Healthcare	0.24	-2%	-58%	0%	99%	99.1%
ReNew Energy Global PLC	India	Utilities	0.55	-17%	-17%	-56%	99%	99.1%
Chifeng Jilong Gold Mining Co Ltd	China	Materials	0.20	0%	-1%	-52%	94%	99.1%
Seres Group Co Ltd	China	Consumer Discretionary	0.28	-5%	-50%	-48%	94%	99.2%

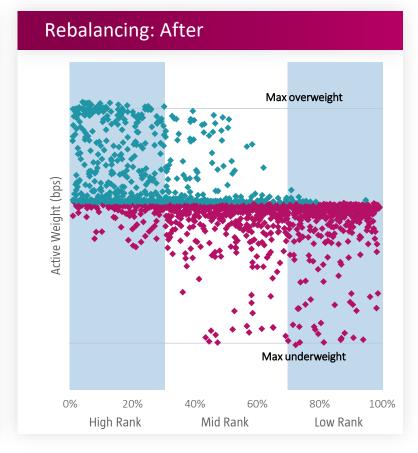
Source: Robeco – as of May 2023. This is not a buy, sell or hold recommendation for any particular security. The information shown is only available for one-on-one presentations and for illustrative purposes only. No representation is made that these examples are past or current recommendations, that they should be bought or sold, nor whether they were successful or not. A low rank indicates an attractive stock.



Portfolio construction process







Source: Robeco. The left-hand side chart shows a conceptual Robeco Core Quant Enhanced Indexing portfolio. The center and right-hand side charts represent a conceptual Robeco Core Quant Enhanced portfolio before and after the monthly rebalancing. The information shown above is for illustrative purposes only.



Active investing through lots of small overweight/underweight positions (example)

Name	Country	Sector	Active Weight	Name	Country	Sector	Active Weight
Bajaj Auto Limited	India	Consumer Discretionary	0.20%	Itau Unibanco Holding SA Pfd	Brazil	Financials	-0.21%
Cummins India Limited	India	Industrials	0.20%	Kotak Mahindra Bank Limited	India	Financials	-0.21%
Indian Oil Corp. Ltd.	India	Energy	0.20%	Saudi Arabian Mining Co.	Saudi Arabia	Materials	-0.22%
HDFC Asset Management Co. Ltd.	India	Financials	0.20%	Samsung SDI Co., Ltd	Korea	Information Technology	-0.22%
GAIL (India) Limited	India	Utilities	0.20%	ITC Limited	India	Consumer Staples	-0.22%
Colgate-Palmolive (India) Limited	India	Consumer Staples	0.20%	Hindustan Unilever Limited	India	Consumer Staples	-0.23%
Cipla Ltd	India	Health Care	0.20%	Kweichow Moutai Co., Ltd. Class A	China	Consumer Staples	-0.23%
Hindustan Petroleum Corporation Limited	India	Energy	0.20%	America Movil SAB de CV Class B	Mexico	Communication Services	-0.23%
Hero Motocorp Limited	India	Consumer Discretionary	0.20%	Bajaj Finance Limited	India	Financials	-0.24%
Sun Pharmaceutical Industries Limited	India	Health Care	0.19%	PetroChina Company Limited Class H	China	Energy	-0.25%
Companhia Energetica de Minas Gerais SA F	Pf Brazil	Utilities	0.19%	NTPC Limited	India	Utilities	-0.26%
Torrent Pharmaceuticals Ltd	India	Health Care	0.19%	FirstRand Limited	South Africa	Financials	0.26%
Aurobindo Pharma Ltd	India	Health Care	0.19%	Wal-Mart de Mexico SAB de CV	Mexico	Consumer Staples	0.26%
Arab National Bank	Saudi Arabia	Financials	0.19%	HDFC Bank Limited	India	Financials	-0.26%
China CITIC Bank Corporation Ltd Class H	China	Financials	0.19%	Saudi Arabian Oil Co.	Saudi Arabia	Energy	-0.27%
Tata Motors Limited	India	Consumer Discretionary	0.19%	Reliance Industries Limited	India	Energy	-0.28%
Eva Airways Corporation	Taiwan	Industrials	0.19%	Axis Bank Limited	India	Financials	-0.28%
National Bank of Kuwait K.S.C.	Kuwait	Financials	0.19%	Kuwait Finance House K.S.C.	Kuwait	Financials	-0.28%
Yuanta Financial Holding Co. Ltd.	Taiwan	Financials	0.19%	Al Rajhi Bank	Saudi Arabia	Financials	-0.28%
CIMB Group Holdings Bhd	Malaysia	Financials	0.19%	POSCO Holdings Inc.	Korea	Materials	0.29%

0.20%

0.10%

0.00%

-0.10%

Positive active weights in about 500 top-ranked names

Underweights/no investments in unattractive stocks

-0.30%

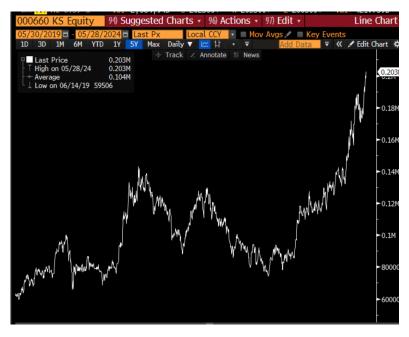
-0.20%

Source: Robeco. As of September 2023. No representation is made that these examples are past or current recommendations, that they should be bought or sold, nor whether they were successful or not. For illustrative purposes only.

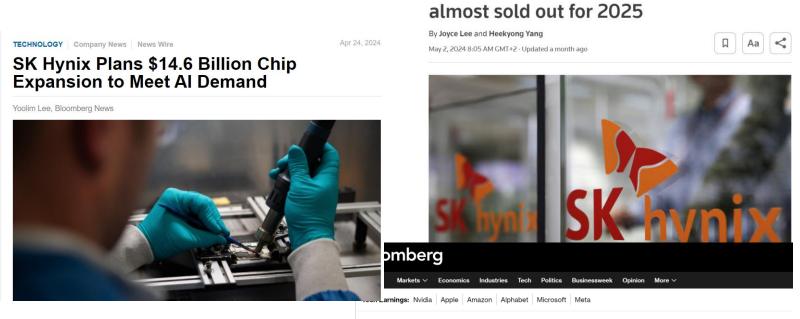
Stock example: SK Hynix from an anecdotal perspective

The Korean chipmaker has been on the rise as it is seen as an Al-winner









Bloomberg Live TV Markets V Economics Industries Tech Politics Businessweek Opinion More V The AI Race: Why AI Is So Expensive | DOJ Scrutiny | Chip Arms Race | Startups to Watch AI Memory Boon Fastest Sales Gr High-end memory, NAND reb

SK Hynix Invests \$1 Billion in Key Al Memory Chip Technology

- Korean chipmaker sees packaging as key to meeting AI demand
- ■3D semiconductor expert Lee paved the way for HBM leadership

Al Memory Boom Propels SK Hynix's Fastest Sales Growth Since 2010

Nvidia supplier SK Hynix says HBM chips

- High-end memory, NAND rebound help chipmaker log record growth
- Firm is boosting AI chip supply, seeks clients beyond Nvidia

Stock example: SK Hynix from a quantitative perspective

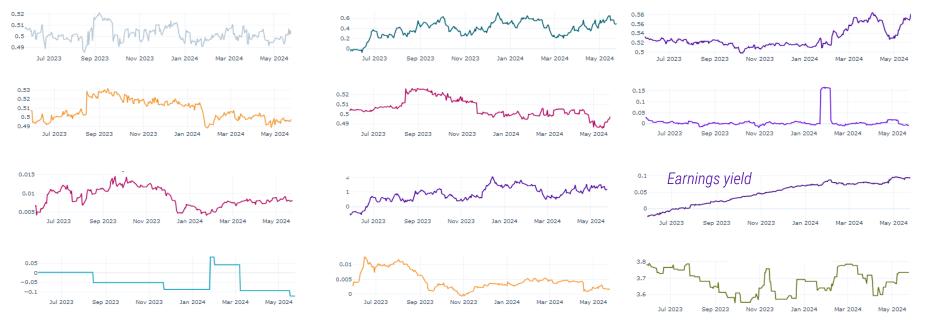
What does our model say about SK Hynix?



Highlighted: two of our enhanced analyst revision signals captured the positive trend in earnings estimates as the company is seen as a future winner in the Al-frenzy.



More examples of model signals on SK Hynix through time:





Additional keys of success for Robeco Quant

Close collaboration with fundamental teams

Collaboration leading to tangible results

 Robeco is an early proponent of quant investing — first stock selection model in 1994 and first live strategy in 2004

 Robeco Quant investing has its roots within the Fundamental team,

and while all ideas start with an economic rationale, they are supported by empirical evidence and practical investment experience

 Close cooperation continues to this day, where valuable insights may lead to higher alpha



Every basis point counts

Company events with potential portfolio impact may be detected at earlier stages by our Fundamental equity team, facilitating a timely intervention over the portfolio management process, where the model is blind, our human overview reduces risk and costs

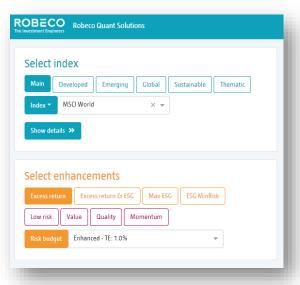


Additional keys of success for Robeco Quant

Integrating sustainability

High degree of portfolio client customization

- Facilitating the co-creation of portfolios with clients
- Capability to craft and tailor solutions so that they cater to client-specific financial and sustainability considerations
- Customization: preferred objective, universe, carveouts, tracking error level & sustainability integration



Allowing for bespoke sustainability integration

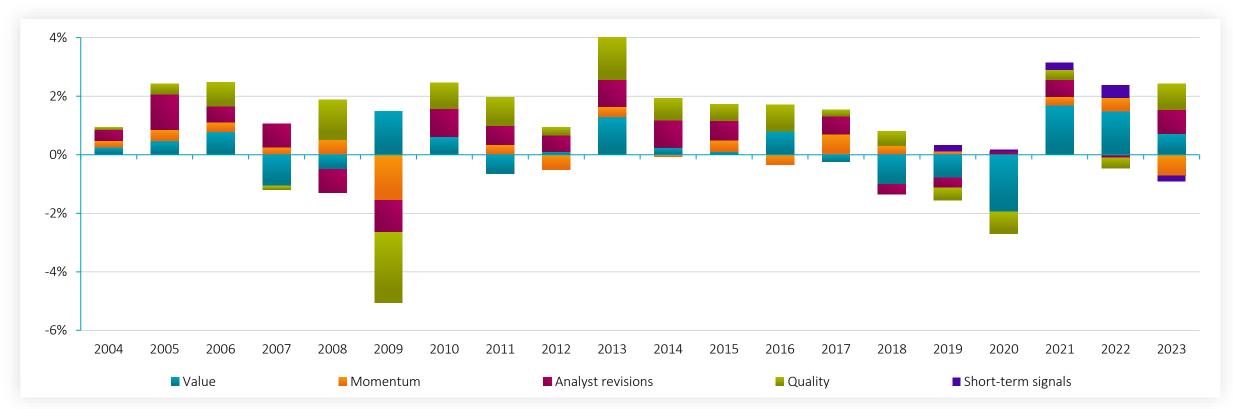
- Over 20 years of experience managing sustainable portfolios allows us for:
- Integration of multiple dimensions of sustainability (ESG & SDG improvements, CO2 footprints reduction, clientspecific exclusions, voting and engagement) available across all strategies
- Fund sustainability-variants
 Robeco Global Developed Sustainable Enhanced
 Indexing Equities & Robeco EM Sustainable Enhanced
 Index Equities



Robeco Developed Enhanced Indexing

Strong 20 yrs. of track record. Balanced exposure with maximum factor diversification

	2004	2005	2006	2007	2008 2009	2010	2011	2012	2013	2014	2015	2016	2017	2018 2019	2020	2021	2022	2023
DM Enhanced Indexing	✓	✓	✓		✓	✓	✓	✓	✓	✓	✓	✓	✓			✓	✓	√



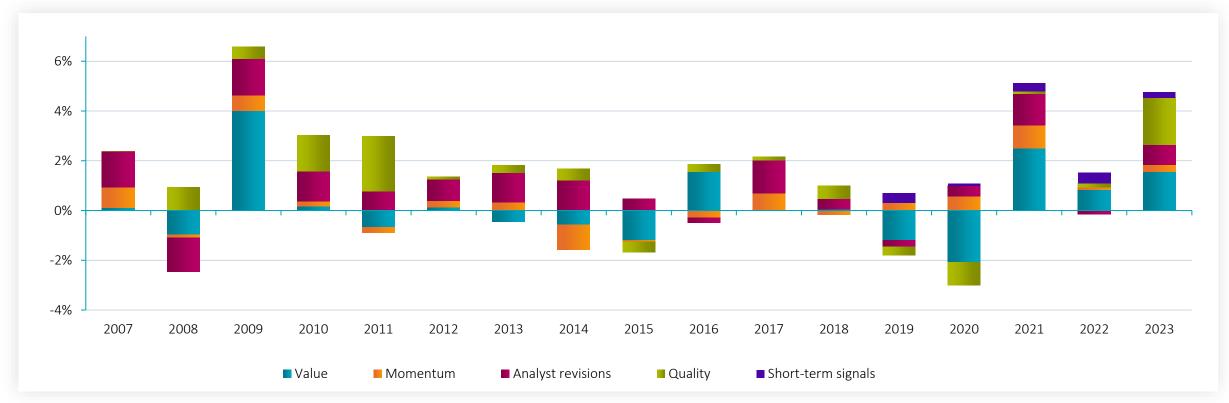
Source: Robeco, MSCI. The figure shows excess portfolio returns versus the market index. Excess return is the sum of the allocation effect and the stock selection contribution, excluding cash & other. The excess return is fully attributed to four underlying Robeco factors value, momentum, revisions and quality as explained in the white paper 'Factor Performance Attribution'. April 2016. Based on gross asset value of the Robeco QI Institutional Emerging Markets Enhanced Index Equities Fund. The value of your investments may fluctuate. Benchmark figures include net dividends reinvested. All figures are in EUR. Results obtained in the past are no guarantee for the future



Robeco Emerging Enhanced Indexing

Strong +15 yrs. of track record. Balanced exposure with maximum factor diversification

	2004	2005	2006	2007	2008 2009	2010	2011	2012	2013	2014	2015 2016	2017	2018	2019 202	0 2021	2022	2023
EM Enhanced Indexing	-	-	-	✓	✓	✓	✓	√	√	✓	✓	✓	√		✓	√	✓



Source: Robeco, MSCI. The figure shows excess portfolio returns versus the market index. Excess return is the sum of the allocation effect and the stock selection contribution, excluding cash & other. The excess return is fully attributed to four underlying Robeco factors value, momentum, revisions and quality as explained in the white paper 'Factor Performance Attribution'. April 2016. Based on gross asset value of the Robeco QI Institutional Emerging Markets Enhanced Index Equities Fund. The value of your investments may fluctuate. Benchmark figures include net dividends reinvested. All figures are in EUR. Results obtained in the past are no guarantee for the future



Track record

Robeco Composite Quant Developed Markets Equities (in EUR)

Annualized performance					31	July 2024
	YTD	1 Year	3 Years	5 Years	10 Years	Nov 04
Robeco Composite Quant Developed Markets Equities	17.26%	23.19%	11.91%	13.34%	12.52%	10.13%
MSCI World Index	16.08%	20.57%	10.16%	12.70%	11.88%	9.22%
Relative performance	1.18%	2.61%	1.75%	0.65%	0.64%	0.91%
Tracking error		1.23%	1.25%	1.52%	1.23%	1.17%
Information ratio		2.12	1.41	0.42	0.52	0.78

Calendar year performance						
	2023	2022	2021	2020	2019	2018
Robeco Composite Quant Developed Markets Equities	20.91%	-11.29%	34.49%	2.87%	28.20%	-4.48%
MSCI World Index	19.60%	-12.78%	31.07%	6.33%	30.02%	-4.11%
Relative performance	1.31%	1.49%	3.42%	-3.46%	-1.82%	-0.37%

The currency in which the past performance is displayed may differ from the currency of your country of residence.

Due to exchange rate fluctuations the performance shown may increase or decrease if converted into your local currency.

Periods shorter than one year are not annualized. The value of your investments may fluctuate. Past performance is no guarantee of future results.

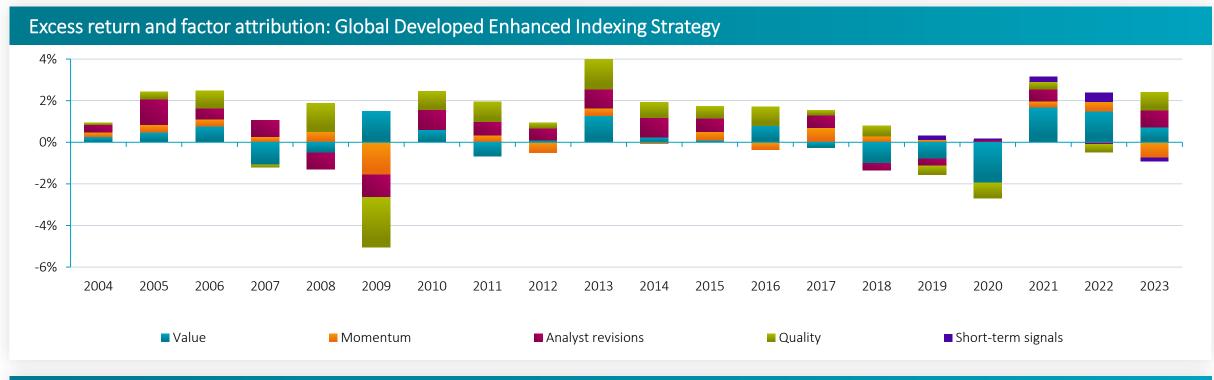
Returns gross of fees, based on gross asset value. In reality costs (such as management fees and other costs) are charged. These have a negative effect on the returns shown.

Source: Robeco, MSCI. Portfolio: Robeco Composite Quant Developed Markets Equities. Index: MSCI World Index (net dividends reinvested). All figures in EUR. Data end of 31 July 2024. Portfolios in the composite are based globally and can have different tax implications which may impact performance figures such as annual returns and information ratios. The Enhanced Indexing strategies aim for an information of 1 without taking tax implications into account.



Factor Attributions

Robeco Global Developed Enhanced Indexing Equities



31 December 2023	2004	2005	2006	2007	2008	2009	2010	2011	2012	2013	2014	2015	2016	2017	2018	2019	2020	2021	2022	2023
Global Developed Enhanced Indexing**	2.7%	28.6%	9.9%	-1.8%	-37.1%	22.4%	22.0%	-1.1%	14.5%	25.2%	21.3%	12.1%	12.2%	8.9%	-4.5%	28.2%	2.9%	34.5%	-11.3%	20.9%
MSCI World Index	2.3%	26.2%	7.4%	-1.7%	-37.6%	25.9%	19.5%	-2.4%	14.0%	21.2%	19.5%	10.4%	10.7%	7.5%	-4.1%	30.0%	6.3%	31.1%	-12.8%	19.6%
Positive excess return	✓	✓	✓		✓		✓	✓	✓	✓	✓	✓	✓	✓				✓	✓	✓

Source: Robeco, MSCI. The figure shows excess portfolio returns versus the market index. Excess return is the sum of the allocation effect and the stock selection contribution. excluding cash & other. The excess return is fully attributed to four underlying Robeco factors value, momentum, revisions and quality as explained in the white paper 'Factor Performance Attribution'. April 2016. *Monthly data since inception September-04. gross of fees, based on gross asset value of the **Robeco QI Institutional Global Developed Enhanced Indexing Equities Fund. Portfolios in the composite are based globally and can have different tax implications which may impact performance figures such as annual returns and information ratios. The Enhanced Indexing strategies aim for an information ratio of 1 without taking tax implications into account. The value of your investments may fluctuate. All figures are in EUR. Benchmark figures include net dividends reinvested. Results obtained in the past are no guarantee for the future.



Track record

Robeco Composite Emerging Enhanced (in EUR)

Annualized performance					31	July 2024
	YTD	1 Year	3 Years	5 Years	10 Years	Jul 07
Robeco Composite Emerging Enhanced	13.22%	13.84%	4.15%	6.88%	6.56%	5.80%
MSCI Emerging Markets Index*	10.05%	8.28%	0.27%	4.00%	4.83%	3.89%
Relative performance	3.16%	5.56%	3.87%	2.88%	1.73%	1.91%
Tracking error		1.86%	1.63%	1.62%	1.36%	1.43%
Information ratio		2.99	2.38	1.78	1.27	1.34

Calendar year performance						
	2023	2022	2021	2020	2019	2018
Robeco Composite Emerging Enhanced	11.15%	-12.95%	10.04%	7.25%	20.55%	-9.46%
MSCI Emerging Markets Index*	6.11%	-14.85%	4.86%	8.54%	20.61%	-10.27%
Relative performance	5.04%	1.90%	5.18%	-1.29%	-0.07%	0.81%

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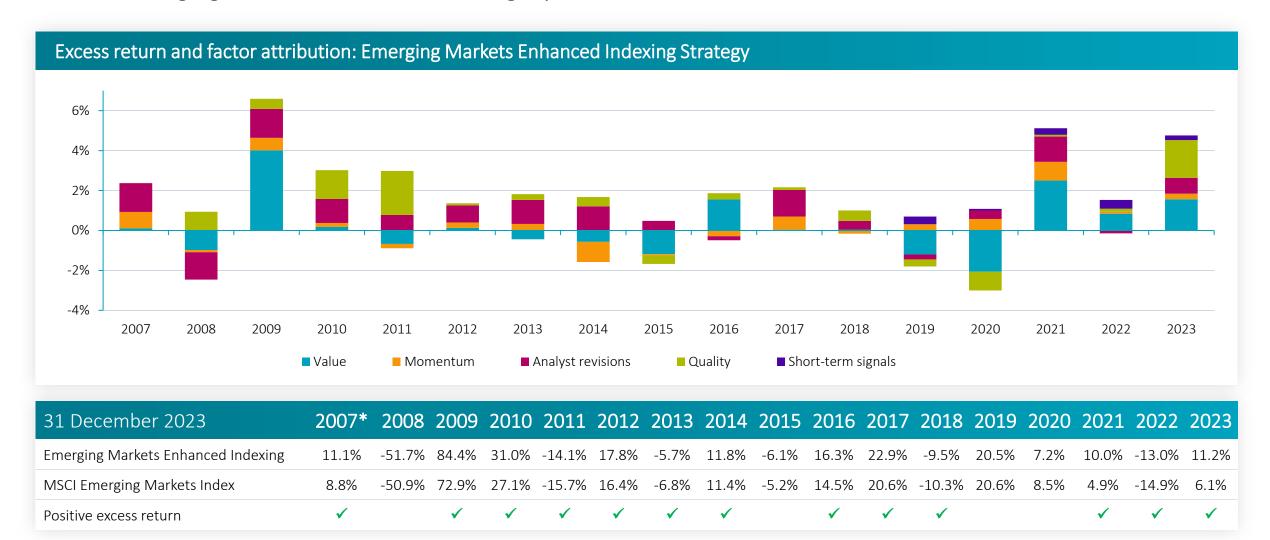
Returns gross of fees, based on gross asset value. In reality costs (such as management fees and other costs) are charged. These have a negative effect on the returns shown.

Source: Robeco, MSCI. Portfolio: Robeco Composite Emerging Enhanced. Index: MSCI Emerging Markets Index* (net dividends reinvested). All figures in EUR. Data end of 31 July 2024. * As of 1 January 2008, the benchmark changed from S&P/IFC EM Regional Investable Composite (Net dividends reinvested) to the MSCI Emerging Markets index (Net dividends reinvested).



Factor Attributions

Robeco Emerging Markets Enhanced Indexing Equities



Source: Robeco, MSCI. The figure shows excess portfolio returns versus the market index. Excess return is the sum of the allocation effect and the stock selection contribution, excluding cash & other. The excess return is fully attributed to four underlying Robeco factors value, momentum, revisions and quality as explained in the white paper 'Factor Performance Attribution'. April 2016. *Monthly data since inception in June 2007 up to and including December 2007, gross of fees, based on the gross asset value of the Robeco QI Institutional Emerging Markets Enhanced Indexing Equities. The value of your investments may fluctuate. Benchmark figures include net dividends reinvested. All figures are in EUR. Results obtained in the past are no guarantee for the future.

